

## Working at the Speed of Trust—For Associates

Program Timeline	Core Competencies	Participants will be able to:
1 hour	Self Trust	<ul> <li>Act with integrity.</li> <li>Identify the costs of low trust.</li> <li>Set a positive example.</li> <li>Take responsibility.</li> </ul>
2 ½ hours	Relationship Trust	<ul> <li>Develop trust.</li> <li>Keep commitments.</li> <li>Restore trust.</li> <li>Empower others.</li> <li>Achieve results through others.</li> <li>Solve problems creatively.</li> <li>Resolve conflicts and disagreements.</li> <li>Improve business relationships.</li> </ul>
1 hour	Organizational Trust	<ul> <li>Positively influence results.</li> <li>Help improve team processes.</li> <li>Identify ways to increase organizational trust.</li> </ul>
45 minutes	Market Trust	<ul><li>Help inspire customer loyalty.</li><li>Enhance organizational reputation.</li></ul>
30 minutes	Societal Trust	<ul><li>Give back to the community.</li><li>Contribute to society.</li></ul>



## 100% Satisfaction Guaranteed

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Participants contacting FranklinCovey after the workshop has been completed will be charged a re-registration fee of \$25 to transfer to a future seminar. Please be aware, if you cannot attend the seminar and fail to give proper notification prior to your seminar date you will forfeit your entire seminar fee.



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